

Lin Shi

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EDUCATION

Ph.D. in Economics, American University Expected May 2024
Dissertation: *“Three Essays on the Impact of International Trade on Structural Transformation and the Determinants of Trade Policy Preferences”*
Committee: Dr. Kara Reynolds (chair), Dr. Robert Blecker, Dr. Robert Feinberg

M.A. in Applied Economics, Georgetown University 2017

B.S. in Economics, University of Washington 2015

A.A. in General Studies, Green River College 2013

FIELDS AND INTERESTS

Primary: Global Value Chains, International Trade, Macroeconomic Development
Secondary: International Economics, Political Economy of Trade Policy

WORKS IN PROGRESS

Job Market Paper:

“Does Participating in Global Value Chains Lead to Export Quality Upgrading?”

I examine the impact of GVC participation on export quality upgrading, explore the heterogeneous impact among countries and sectors, and study the role of domestic factors which improve export quality. I find significant and robust evidence that increasing forward linkages drives the increase in export quality. The effects of GDP per capita, institutional quality, investment, FDI, and human capital are also significant.

Other Papers:

“Understanding the Linkages Between Trade Integration and Economic Complexity in Sub-Saharan Africa”

“Examining the Role of Consumer Preferences on U.S. Individuals’ Trade Policy Views”

PROFESSIONAL EXPERIENCE

International Monetary Fund Washington, D.C.

FIP Research Intern, African Department, Regional Studies Division Jun 2023 – Aug 2023

- Conducted quantitative research with IMF economists Ivanova Reyes, Ke Wang, and Qianqian Zhang on the impact of sub-Saharan African trade with global partners on changes in the region’s economic complexity. Developed hypotheses, collected data, and performed empirical analyses using the Generalized Method of Moments (GMM) to analyze the heterogeneous impact of trade across product groups and partner country groups. Currently co-authoring a working paper based on the empirical findings.

Cato Institute Washington, D.C.

Research Intern, Center for Trade Policy Studies Jan 2022 – May 2022

- Assisted staff, scholars, and the Director of Cato’s Center for Trade Policy Studies by conducting quantitative research and writing literature reviews on various topics, including dairy protectionism, carbon border adjustment mechanism, anti-dumping, trade policy views of current members of the U.S. Congress, and the rising U.S. current account deficit.

American University

Washington, D.C.

Graduate Research Assistant

Dr. Xuguang (Simon) Sheng

May 2020 – Aug 2020

- Performed qualitative research for Dr. Sheng on the impact of COVID-19 on sectors in the United States, as well as how U.S. consumers' consumption patterns have shifted during the early stage of the pandemic. Collected data, examined preliminary patterns, and compiled a report by conducting media searches of news articles.

Exiger

Silver Spring, Maryland

Due Diligence Research Intern

Jan 2018 – Aug 2018

- Utilized artificial intelligence, litigation and regulatory databases, and various research tools to conduct qualitative research and gather risk and compliance intelligence on individuals and companies. Developed and assisted in red-flag and IPO reports to help clients assess the subject's legitimacy and reputation, and inform strategic decision-making.

Georgetown University

Washington, D.C.

Graduate Research Assistant

Dr. John H. Rogers

Aug 2017 – Dec 2017

- Conducted secondary research with the Federal Reserve Board economist, John H. Rogers, on the correlations between monetary policy surprises on European Central Bank (ECB) meeting dates and the change of key macroeconomic variables forecasts in the Eurozone. Developed hypotheses, performed data cleaning, constructed linear models, and identified correlations by running individual and panel regressions in both pre- and post-financial crisis time periods.

Senior Research Assistant

Associate Professor Michael Czinkota, McDonough School of Business

Aug 2016 – Nov 2016

- Conducted research and case studies on international trade, international business, and marketing.
- Prepared materials, analyzed data, and wrote vignettes on international issues and current events.
- Managed and maintained an international business blog for Associated Professor Michael Czinkota.

World Trade Center Tacoma

Tacoma, Washington

Trade and Market Research Intern

Jan 2016 – Jun 2016

- Conducted research on the potential benefits of tariff and non-tariff barriers removal on the Washington State economy, based on the Trans-Pacific Partnership (TPP) Agreement. Estimated the amount of cost reduction and increases in exports in Washington State's major industries, including agriculture, forestry, fishing, and food manufacturing.

University of Washington

Seattle, WA

Economics Undergraduate Board

Jun 2014 – Jun 2015

- Facilitated interactions between the undergraduate student body and the Department of Economics faculty and staff by designing and leading academic/career seminars and organizing social events.
- Tutored introductory and intermediate level economics courses for undergraduate students.
- Wrote articles analyzing topics of economics for departmental newsletter, *The Economist*.

TEACHING EXPERIENCE**Adjunct Instructor, American University**

SISU-300 (Introduction to International Economics)

Spring 2024 (scheduled)

ECON-150 (Economics for Business)

Fall 2022, Fall 2023

ECON-371 (International Economics: Trade) guest lecture: Offshoring

Spring 2022

Teaching Assistant, American University**Graduate courses:**

ECON-603 (Introduction to Economic Theory)

Fall 2018 – Spring 2022

ECON-601 (Macroeconomic Theory)	Fall 2020, Fall 2021
ECON-633 (Financial Economics)	Spring 2021, Spring 2022
ECON-440/640 (Communicating Economics)	Fall 2021
ECON-623 (Applied Econometrics I)	Summer 2022
SIS-616 (International Economics)	Spring 2023

Undergraduate courses:

ECON-100 (Principles of Macroeconomics)	Fall 2018, Spring 2022
ECON-332 (Money and Banking)	Fall 2018
ECON-200 (Microeconomics)	Spring 2019 – Spring 2020
ECON-301 (Intermediate Macroeconomics)	Fall 2020
ECON-346 (Industrial Organization)	Fall 2020
ECON-400 (Intermediate Micro)	Fall 2020, Spring 2021
ECON-371 (International Economics: Trade)	Spring 2022, Spring 2023

Discussion Session Leader, University of Washington

ECON-201 (Macroeconomics)	Oct 2014 – Jun 2015
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Economics Tutor, Green River College

ECON-202 (Intro to Macroeconomics), ECON-201 (Intro to Microeconomics)	Jun 2012 – July 2013
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PRESENTATIONS

Southern Economic Association Annual Meeting , New Orleans, LA	Nov 2023
IMF Internship Project Presentation , Washington, D.C.	Aug 2023
U.S. Bureau of Labor Statistics CE Public Use Microdata Annual Workshop (Virtual)	Jul 2023
Robyn Rafferty Mathias Student Research Conference , American University	Mar 2023
American Council on Consumer Interests Conference Presentation , Clearwater Beach, FL	May 2022

ACTIVITIES

The 2023 Bank-Fund Replication Games , The World Bank Group HQ, Washington, D.C.	Jul 2023
Co-Organizer, Macro Reading Group , American University	Aug 2021 – Dec 2022

FELLOWSHIPS, HONORS, AND AWARDS

• Graduate Financial Aid Award, American University	Spring 2023
• CAS Graduate Student Research Award, American University	Spring 2022
• American University Full Tuition and Graduate Fellowship	Aug 2018 – Aug 2022
• Alumna of the Month, Green River College	May 2017
• Certificate of Recognition, Department of Economics, University of Washington	Jun 2015
• Ingersoll-Rand Scholarship	2012 & 2014
• Student of the Month, Green River College	Aug 2012

CERTIFICATES AND TRAINING

Global Trade Analysis Project (GTAP-101) course, Purdue University	Apr 2023
Macroeconomic Diagnostics, IMFx	Dec 2022

SKILLS

Computer: Stata, Mathematica, MATLAB (intermediate), R (basic), GTAP (basic), L^AT_EX, Microsoft Office
 Language: Chinese (native), English (full professional), Spanish (elementary)

REFERENCES

[Kara Reynolds, Ph.D.](#)

Chair, Department of Economics
American University
Washington, D.C., 20016
reynolds@american.edu

[Robert Blecker, Ph.D.](#)

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[Robert Feinberg, Ph.D.](#)

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Ivanova Reyes, Ph.D.

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